

Anand Systems GDS

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Option 1: Room Base Price Model – Unlimited Reservations

	Our Price	Competitors
GDS / PMS Setup Fee (One Time)	\$395	\$199 - \$1500
Contract Terms	NO CONTRACT (Month to Month)	1-3 year contract & with auto renewal clause
Monthly Maintenance / Commitment Fee	\$29/month	\$50 - \$125/month
GDS Interface Fee charge by PMS Company	\$0	\$400-\$600/year
PMS Interface Fee charge by GDS Company	\$0	\$75/month
VMF Image Distribution to GDS/IDS (Up to 10 Images)	\$0/month	\$4-\$10/month
Reservation Fees	\$3/per room* <ul style="list-style-type: none"> • First time in industries. • Unlimited reservations • No reservation fee. 	N/A
Reservation Fees	N/A Unlimited Reservations	\$7-\$10/per reservation or 6% - 8% per reservation
Sabre, Galileo, Worldspan, Pegasus ODD, Amadeus, Apollo, Abacus, System One	\$8/per reservation Option - Your customer will pay this fee. You will not pay this fee	\$7 – 10/per reservation You will pay this fee.
Travel Agent Commission	10%	10%

* Reservation Fee should be minimum \$75/month

Opinion – This is best option for small to mid-size properties. There is no per reservation fee, you can pass Sabre, Galileo, Worldspan, Pegasus ODD fee to end user. So this will be ideal for small to medium size hotels/motels. If you are currently using GDS system than you may compare your yearly volume with this pricing and make simple estimate. Important is, you are not paying any PMS Interface fee for GDS system. So this will be huge saving on top room base pricing model.

Option 2: Percentage (%) Commission Model

	Our Price	Competitors
GDS / PMS Setup Fee (One Time)	\$395	\$199 - \$1500
Contract Terms	NO CONTRACT (Month to Month)	1-3 year contract & with auto renewal clause
Monthly Maintenance / Commitment Fee	\$39/month	\$50 - \$125/month
GDS Interface Fee charge by PMS Company	\$0	\$400-\$600/year
PMS Interface Fee charge by GDS Company	\$0	\$75/month
VMF Image Distribution to GDS/IDS (Up to 10 Images)	\$0/month	\$4-\$10/month
Reservation Fees	5% per reservation	6% - 8% per reservation
Sabre, Galileo, Worldspan, Pegasus ODD, Amadeus, Apollo, Abacus, System One	\$8/per reservation Option - Your customer will pay this fee. You will not pay this fee	\$7 – 10/per reservation You will pay this fee.
Travel Agent Commission	10%	10%

Opinion – If you don't want to bind to fix room base pricing model and wanted to pay only if you get reservations than this is best plan to start with. In this plan you will be paying only 5% commission for each reservations you get it via system. If reservation coming to your property is average 1-2 nights and your average ADR is low, than this is best option to start with. If you wish you may put Sabre, Galileo, Wordspan, Pegasus ODD fees to your customer. 5% per reservation commission is currently lowest running in market on top of no PMS to GDS interface fee. **If you are thinking to join or not to join, than this is best plan to start with as with very low startup cost you can connect to hundreds of websites & travel agents.**

Option 3: Flat USD (\$) Commission Model

	Our Price	Competitors
GDS / PMS Setup Fee (One Time)	\$395	\$199 - \$1500
Contract Terms	NO CONTRACT (Month to Month)	1-3 year contract & with auto renewal clause
Monthly Maintenance / Commitment Fee	\$39/month	\$50 - \$125/month
GDS Interface Fee charge by PMS Company	\$0	\$400-\$600/year
PMS Interface Fee charge by GDS Company	\$0	\$75/month
VMF Image Distribution to GDS/IDS (Up to 10 Images)	\$0/month	\$4-\$10/month
Reservation Fees	\$5 per reservation	\$7 - \$10/per reservation
Sabre, Galileo, Worldspan, Pegasus ODD, Amadeus, Apollo, Abacus, System One	\$8/per reservation Option - Your customer will pay this fee. You will not pay this fee	\$7 – 10/per reservation You will pay this fee.
Travel Agent Commission	10%	10%

Opinion – If you don't want to bind to fix room base pricing model and wanted to pay only if you get reservations than this is best plan to start with. In this plan you will be paying only \$5 commission for each reservations you get it via system. **This is best plan to start with if you have high ADR and your average per night reservations are 2+ nights.** If you wish you may put Sabre, Galileo, Wordspan, Pegasus ODD fees to your customer. \$5 per reservation commission is currently **lowest running in market** on top of no PMS to GDS interface fee.

If you have any questions, please call us at 1-800-431-4786 Ext 17

International Customer – We will have same pricing policy for international customers but there are few changes on terms & condition. Please contact me for more information.